



MILL 018/2015

August 14, 2015

Subject : Management's Discussion and Analysis for the operating results of the year 2015 Quarter 2nd ending June 30, 2015

Attention : President

The Stock Exchange of Thailand

Millcon Public Company Limited ("the Company") would like to discuss the Second quarter consolidated financial statement ending on 30 June 2015 of Millcon Public Company Limited and subsidiary company, which has been audited by a certified public accountant and has been approved by board of directors. The details are as follows:

1. Analysis of profit and loss statement for 3 months as of 30 June 2015 compare with 30 June 2014

Transaction	3 month	3 month	Diff.	%	6 month	6 month	Diff.	%
	2015	2014	y-o-y		2015	2014	y-o-y	
Income from sales and services	2,868.94	2,304.68	564.26	24.48	5,628.97	5,447.67	181.30	3.33
Total Income	2,992.05	2,321.84	670.21	28.87	5,925.32	5,496.16	429.16	7.81
Cost of sales and services	2,654.33	2,160.16	494.17	22.88	5,201.29	5,097.59	103.70	2.03
Gross Profit	214.61	144.51	70.10	48.51	427.68	350.08	77.60	22.17
Net Profit (Loss)	48.54	-115.27	163.81	142.11	178.61	-163.33	341.94	209.36
EBITDA	282.11	109.70	172.41	157.16	626.53	283.55	342.98	120.96

In the second quarter period (3 months) of year 2015, the Company had income from sales and services in the amount of 2,868.94 million baht, which is an increase of 564.26 million baht or 24% compared to the same period of the previous year. This is due to the Company's sale quantity for long steel products has increased. Other income in the amount of 123 million baht, an increase of 105 million baht, which resulted from profit of exchange rate and interest received.

The Company's cost of sales and services in the second quarter period is at 2,654.33 million baht, increased by 494.17 million baht compared to same quarter of year 2014. The main factor of this increase is due

to the increase in demand of goods by the customer. Although the cost of sales and services has increased corresponding to the increase in production volume, the increase is less than the increase in revenue. This is resulted from the good management on the cost.

For gross profit for second quarter is at 214.61 million baht, which is an increase of 70.10 million baht or 49% compared to the same period of the previous year. This is due to the good management between cost and sale price to be consistent with market price.

The Company has net profit of 48.54 million baht in the second quarter, increased by 142% compare to the same period of the previous year and EBITDA of 282.11 million baht or 157% increase from the same period of the previous year, resulting from better management as mentioned above.

2. Analysis the financial statement as of 30 June 2015 compare with as of 31 December 2014

Transaction	Quarter 2/2015	Year 2014	Diff.	%
Total Assets	16,891	16,487	404	2.45
Total Liabilities	12,225	11,990	234	1.95
Total shareholder's equity	4,666	4,496	169	3.77

As of June 30, 2015, the Company has the Total Assets of 16,891 million baht, increased by 404 million baht or 2.45% compared to year 2014. The increase came from the increase of Trade Account and Note receivable, resulting from the increase of customer base and inventory in accommodate for the growing market.

Total liabilities and shareholder's equity, total liabilities of the company have increased by 234 million baht or 1.95% compare to the same period of the previous year. The Company's Long term loan has increase by 553 million baht for investment/improvement in the subsidiary company's machine. While the total shareholder's equity have increased by 169 million baht compare with previous year resulted from the increase in Net Profit.

Kindly be informed accordingly

Yours sincerely,

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(Ms. Jureerat Lapanavanich)

Director